



Get More Than You Pay For with VoIP Services from Front Range Internet

Growing Company Solves Phone Troubles with VoIP

Eric Calkins, owner of Estesvalley.net, LLC is captivated with his new VoIP service from Front Range Internet. As the premier wireless Internet provider in Estes Park, Thunder Mountain, Windcliff, and the rest of the Estes Valley, Eric needed a flexible phone solution that could handle his growing business.

Estesvalley.net serves 98% of the region and is proud to be a locally owned and operated company. Estesvalley.net provides service to both residential and business clients.

Besides high-speed wireless Internet service, Estesvalley.net offers dialup service, web hosting, and spam filtering through MailArmory.

Before using VoIP, Estesvalley.net used cell phones exclusively for mobility. As a two going on three-person business, Eric needed expandable phone service with call routing, robust voice mail, and scalability, which he found in FRII's VoIP service. Skyrocketing cell invoices prodded Eric into looking at VoIP solutions with FRII.

Growing companies are often overlooked by phone service providers looking to capitalize on complicated traditional PBX systems priced at thousands of dollars. VoIP from FRII scales from 1-5000 users

and provides better service at a fraction of the cost of traditional PBX, allowing companies like Estesvalley.net the same features and benefits.

A Perfect Fit: VoIP from FRII

VoIP from FRII solved Estesvalley.net's immediate needs and provided room for expansion, all for less than a traditional PBX phone system. Currently, their installation includes one Cisco 7960 phone in their office location and all calls are routed through the VoIP auto-attendant to their cell phones.

As a growing company, Estesvalley.net could not afford the high cost of a traditional PBX phone system. By using FRII's VoIP services, Eric was able to purchase the exact services he needed without paying for features he wouldn't use. Eric is very specific about the features he uses now and what he looks forward to in future expansions,

"I use the auto-attendant to route calls to the different departments, the voicemail services are phenomenal, and I use the included long distance all the time. The main thing is expandability as we grow; adding more lines with VoIP is cheaper as well."

See It and Believe It; the Benefits of VoIP from FRII

Though Estesvalley.net chose VoIP from FRII for cost reasons, the company quickly became enamored of the features and benefits. “Even though the phones are a few hundred bucks, they are cheaper than the PBX solution. Any one component of the VoIP system is cheaper than the PBX system.”

- No more high phone bills
- Web-based call-manager
 - Remote office
 - Call routing to cell phones, home phones, or any other phone
 - Simultaneous ring
 - Blind transfer to any phone anywhere
- Auto-attendant is feature rich and configurable; “I love being able to get on the Internet anywhere from any computer to manage the phone system.”—Eric Calkins
- No maintenance

Recommendations to Other Businesses

Any business currently using a traditional PBX system or considering purchasing or upgrading a traditional PBX system should take a look at VoIP service from FRII. Marty Bertolette, a Business Consultant with FRII, expresses his enthusiasm with VoIP, “We can integrate your current phone system or replace your existing system. VoIP is so versatile that it will fit any businesses need and budget.”

Eric Calkins would also recommend VoIP from FRII to any other business, “Whether you need 1 phone or 100 phones, it solves all the problems of having to deal with traditional phone companies. It’s a feature rich system with more features than what you would get from a 30k phone system. With FRII’s pricing structure, it is going to be less expensive. VoIP is less expensive with more features. It’s hard to summarize in words what VoIP can do. You really have to see it to believe it!”

For Additional Information

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